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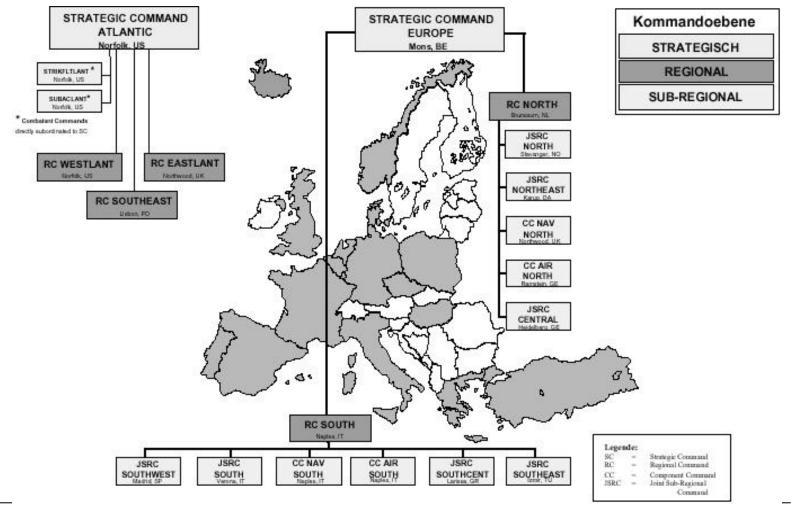
The new German Acquisition Process and its effects on Test & Evaluation

Gerhard Brauer NDIA T&E Conference, March 2001

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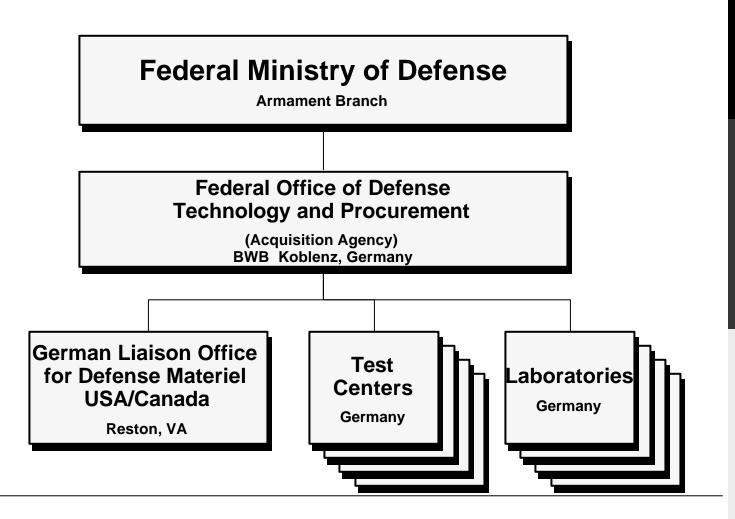


New NATO Commands





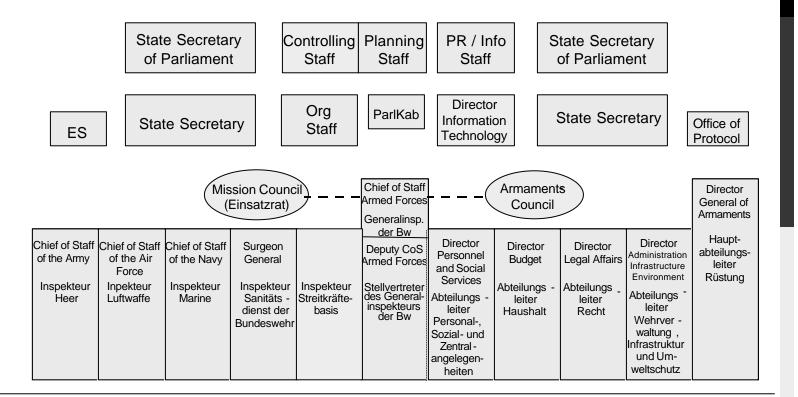
German Acquisition Organization





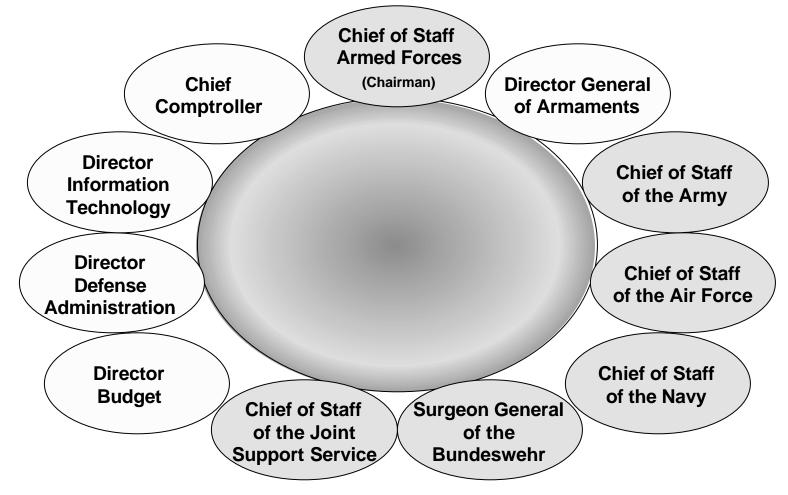
Organization of the German Federal Ministry of Defense (BMVg)

Minister of Defense



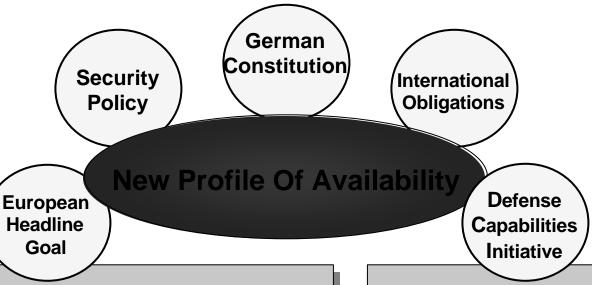


Armament Council





New Capability Profile of the Armed Forces



Operating Forces: 50.000 to 60.000 Army,

plus Air Force and Navy

Command Level: Corps

Readiness: within 60 days,

smaller contingencies earlier

Sustainability: up to 1 year

In Operation: by 2003

Improvements

- Deployability/ Mobility
- Sustainability/ Logistics
- Mission Effectiveness
- Survivability
- Command & Control



German Acquisition Process

present EBMAT	Pre- phase 1	Pre- phase 2	Definition	Development	Procurement	In Service
	Vari Respons			Progran	n Manager	Military Service

Risks Concerning Costs and State-of-the-Art Equipment

Military Service

Customer Product Management 2001

future **CPM 2001**

Chairman CoS

Generalinspekteur

|--|

Program Manager



Comparison of Acquisition Processes

CPM 2001 DoD 5000

Analysis

Technology Qevelopm.

→ Milestone A



→ Final Functional Requirement

Developm.

→ Milestone B

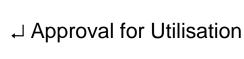


□ Approval of Realisation

Production & Deployment

ustainment

→ Milestone C



→ Final Report

n Service



Phase

Analysis Phase

Actions/Milestones

Ongoing analysis of available capabilities

Defining lacks of capabilities

System Capability Requirement (Systemfähigkeitsforderung SFF)

Research efforts for solutions inkl. Market Survey resulting in decision of

Purchase of off-the-shelf products

Purchase of services

Upgrade/service of life extension of fielded equipment

Development of new

equipment

Final Functional Requirement (Abschließende Funktionale Forderung AF)



Analysis



Realization Phases





Process to Cooperation

- Initial contact through international committees or other contacts on different levels
- Planning of time schedule and funding requirements
- Approval of budget
- Bringing in of the official negotiating department
- (• Approval by the Bundestag if funding required > 50 MDM)
- Signing the agreement
- Carrying out the agreement